

## Message Text

UNCLASSIFIED

PAGE 01 STATE 044748

14-12

ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 TRSE-00 MC-02 AID-05

CIAE-00 FRB-01 INR-07 NSAE-00 XMB-04 OPIC-06 SP-02

CIEP-02 LAB-04 SIL-01 OMB-01 /055 R

DRAFTED BY COM:IEPR:OTP:IND:MKPRUIETT  
APPROVED BY STATE:EB:OT:WBARRACLOUGH  
COM:IEPR:OTP:CSIEGEL  
TREASURY:COUELLETTE  
COM:BIC:OIM:KFERNANDEZ  
COM:BDC:MRURAK  
STATE:EUR:CAN:DHOLTON  
EB/OCA/REP/JBRABENS  
STATE:EB:OT:DGRIMMER

----- 086681

R 272146Z FEB 75

FM SECSTATE WASHDC  
TO AMEMBASSY OTTAWA

UNCLAS STATE 044748

E.O. 11652 N/A

TAGS: EIND, CA

SUBJECT: U.S. COMPUTER, PERIPHERAL EQUIPMENT, AND  
--- RELATED PARTS IMPORTS FROM CANADA

REF: O'CONNOR/PRUIETT TELCON 2/24/75

1. U.S. BUREAU OF CENSUS IMPORT DATA FOR COMPUTERS  
(SCHEDULE A COMMODITY CATEGORY 714.3, "ACCOUNTING,  
COMPUTING, AND OTHER DATA PROCESSING MACHINERY") SHOWS  
A SHARP DOWNTURN IN U.S. IMPORTS FROM CANADA SINCE  
1972. DATA FOR 1970-1974 FOLLOWS:

--- 1970 38.6 MILLION DOLLARS  
--- 1971 87.0 MILLION DOLLARS  
--- 1972 134.1 MILLION DOLLARS

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--- 1973 67.0 MILLION DOLLARS

--- 1974 53.2 MILLION DOLLARS

CANADIAN TRADE STATISTICS ALSO SHOW DECLINE IN COMPUTER AND RELATED EQUIPMENT EXPORTS TO U.S. IN 1973 (LATEST FULL-YEAR DATA AVAILABLE).

2. WE ARE UNABLE TO DETERMINE REASONS FOR SUCH A SHARP DECLINE, PARTICULARLY SINCE SEVERAL NEW U.S. SUBSIDIARY PLANTS HAVE RECENTLY COME ONSTREAM. EMBASSY REQUESTED PROVIDE ITS ASSESSMENT AND AT ITS DISCRETION INFORMALLY

APPROACH APPROPRIATE CANADIAN SOURCES IN GOVERNMENT AND/OR INDUSTRY FOR ADDITIONAL INFORMATION OR OPINIONS. SPECIFICALLY,

---A. DOES CANADIAN DATA SHOW SAME MARKED DECLINE IN  
--- CANADIAN EXPORTS TO U.S.?

---B. HAVE CANADIAN COMPUTER AND RELATED EQUIPMENT  
--- EXPORTS TO THIRD COUNTRIES PICKED UP THE SLACK  
--- IN EXPORTS TO U.S.?

---C. WHAT ARE OTHER POSSIBLE EXPLANATIONS FOR DECLINE  
--- IN CANADIAN EXPORTS?

---D. WHAT ARE PROJECTIONS FOR FUTURE CANADIAN COMPUTER  
--- EXPORTS? KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** COMPUTERS, IMPORT DATA  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 27 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 O'CONNOR/PRUIETT TELCON 2/24/75  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ElyME  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 MAY 2003  
**Review Event:**  
**Review Exemptions:** n/a  
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EO Systematic Review  
05 JUL 2006

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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Subject:** U.S. COMPUTER, PERIPHERAL EQUIPMENT, AND --- RELATED PARTS IMPORTS FROM CANADA  
**TAGS:** EIND, CA, US  
**To:** OTTAWA  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006